

E-Swin, a French company, situated close to Paris, established in 2008, is focussed on product development and manufacturing dedicated for aesthetics, medical and optical market. ESW Vision, founded in 2017, as part of group E-Swin, takes care about international distribution for the product range developed for **DRY EYE MANAGEMENT (diagnostic and treatment)**. New sales concepts to open further markets, require increasing our export team, located at ESW Vision's Austrian office in Linz. Therefore, we plan to fill the following position **for different areas in Europe** at the earliest possible date.

AREA SALES MANAGER Europe (f/m) Full-Time **Optics / Ophthalmology**

Your Responsibilities

- Business Development on the Dry Eye Market
- Active Acquisition of distribution partners and key accounts
- Training & Presentation Support
- Participation on our international exhibitions and congresses
- Distributor support (local exhibitions, sales support)
- Reporting and Controlling of sales activities

Your Profile

- Experienced in Optical Industry or Retailer / Ophthalmology
- Sales Performance
- Goal-oriented, proactive, dynamic personality
- Self-initiated and structured working style
- Professional business skills
- International travelling
- MS-Office skills
- Perfect Business English / German welcome / French of advantage

Our Offer

- Interesting perspective in an international established, dynamically growing French company
- Annual entry gross fix remuneration 35 000 € (depending on job experience), plus commission/bonus, possible annual 60 000 € - 80 000 €+
- employment or consultant contract
- Possibility to work from home

Interested to contribute your sales skills and to join our team for next step of business development with our innovative dry eye management portfolio?

We are looking forward to your significant application, addressed to contact@esw-vision.com